

## COST OF DOING BUSINESS

### UTILITY COSTS

#### I. GAS AND FUEL COSTS

##### Domestic Oil Prices

The oil players implemented an increase of P 0.50/liter on the prices of gasoline and diesel effective April 06, 2010.

Retail prices in Metro Manila beginning April 6, 2009			
Products	Calculated Price	Price Range	Common Price
	P/liter		
Diesel	P38.85	P33.25-P35.50	P34.25
Gasoline	P49.59	P42.70-P45.00	P44.75
E10		P40.80-P48.02	
Auto LPG		P26.90-P28.10	
LPG P/11-kg		P600.00-P676.00	

Sources: Department of Energy  
<http://www.doe.gov.ph/OPM/Pumpprices.htm/>  
<http://www.doe.gov.ph/OPM/Oilmonitor.htm/>

#### II. ELECTRICITY RATES

##### Industrial Service (IS)

For industrial customers with a minimum demand of (5) kilowatts for general power, heating and/or lighting. Industrial customers are establishments wherein the main economic activity is mining and quarrying, manufacturing and processing, electricity generation and distribution, and gas and steam manufacturing

##### Industrial Service Small

<b>Distribution Charge (per kw)</b>		P200.60
<b>Supply Charge (per customer)</b>		P700.00
<b>Metering Charges (per customer)</b>		
Energy		
Fixed Amount		P360.00

##### Industrial Medium to Extra Large

<b>Distribution Charge (per kw)</b>	
Secondary	P200.60
Below 13.2 kv	P152.60
13.8/13.2 kv	P152.60
34.5 kv	P152.60
115 kv	P122.76

<b>Supply Charge (per customer)</b>
<b>Metering Charges (per customer)</b>
Energy
Fixed Amount
<b>Power Factor Adjustment</b>
6% surcharge for every percentage point lower than 85%
3% discount for every percentage point higher than 85%

Last updated: 02/11/2010

Source: <http://www.meralco.com.ph/>

### III. WATER RATES

#### Service Rates and Tariffs

Under the socialized structure of Maynilad's water rates and tariffs, those who consume less water are charged lower rates. Residential customers who consume 10 cu.m. or less per month are given a 20% discount by Maynilad. Commercial, industrial and high-consuming customers are billed higher rates.

#### Additional information:

[http://mayniladwater.com.ph/uploaded/Tariff\\_as\\_of\\_121609.pdf](http://mayniladwater.com.ph/uploaded/Tariff_as_of_121609.pdf)

### IV. TELECOMMUNICATION RATES

#### Telephone Rentals

<b>Residential</b> -	P1,999.00
Installation -	P1,000.00
Subscriber Investment	P600.00
Plan - Monthly Rates*	
	P3,500.00
<b>Business</b> - Installation	P2,000.00
- Subscriber	P1,260.46
Investment Plan -	
Monthly Rates*	

*\*Subject to change due to foreign currency adjustment Updated: April 15, 2008*

Source: Philippine Long Distance Telephone Company (PLDT)  
<http://www.pldt.com.ph>

<b>International Calls</b>	<b>PLDT Rates</b>
<b>ASEAN / Hongkong /</b>	US\$0.15/minute
<b>Japan / Macao / South</b>	
<b>Korea</b>	
<b>Australia / New Zealand</b>	US\$0.40

USA / Canada	US\$0.40
France / Germany / Italy	US\$0.40
/ Spain / U.K.	
China & India	US\$0.40
Kuwait / UAE / Bahrain /	US\$0.40
Saudi Arabia	

BAYAN PHONE		
Plan	Monthly Recurring Rate	Packages
BASIC	P499.00	Unlimited local landline calling
VALUE	P699.00	Choose one: -Unlimited local landline calling w/ P50.00 consumable valid for NDD/cellphone calls -Unlimited local landline calling w/ P50.00 consumable valid for IDD
PREMIUM	P749.00	Choose one: -Unlimited local landline calling w/ P100.00 consumable valid for NDD/cellphone calls -Unlimited local landline calling w/ P100.00 consumable valid for IDD -Unlimited dial-up internet

Source: <http://www.bayan.com.ph/>

### Cellular Mobile Phone System

Local Text		Call	Abroad Text		Call
Globe	P1.00		P15.00		
		P6.50 same network and P7.50 other network or landline			US\$0.40/min.
Smart	P1.00	P6.50 same network and P7.50 other network or landline	P15.00		US\$0.40/min
Sun	P1.00	P6.50 same network and P7.50 other network or landline	P15.00		US\$0.40/min.
Fax Charges		Local	Abroad		
		.40/copy	.80/copy		
256 KB Frame relay w/ local loop (Mla. To W. Europe)			US\$22 to 27,000/month		

## Internet Service Fees

Installation Fee (Email Account) Free to P800.00  
 Installation Fee (Web Account) P500.00  
 Subscription Rates (Varies depending on the type of plans – monthly, quarterly, semi-annual & annual- & number of hours to be used by the company)

### PLDT \*

Broadband Internet Access (DSL)

1.0 Mbps \*P999.00/ month

2.0 Mbps \*P1,995.00/ month

3.0 Mbps \*P3,000.00/ month

For Corporation's LAN to Internet Requirement			
Package	Download	Committed Information Rate	Monthly Recurring Charge (Php)
SmallBiz Micro	up to 2.0 Mbps	64 Kbps	3,000
SmallBiz Lite	up to 2.2 Mbps	128 Kbps	4,000
SmallBiz Jr.	up to 2.7 Mbps	256 Kbps	8,000
SmallBiz Sr.	up to 3.0 Mbps	384 Kbps	14,500
Powerpacked A	up to 3.2 Mbps	512 Kbps	25,000
Powerpacked B	up to 3.5 Mbps	768 Kbps	46,000
Powerpacked C	up to 4.0 Mbps	1024 Kbps	80,000

SMART BRO				
Product	Speed	No. of hours use	Connection	Initial Payment
PREPAID	Up to 2 Mbps	Pay per use (P10.00/30 mins), surf-per-minute charging (online registration required)	Wireless Connection (Via USB Modem)	P995.00 with free 5 hours of internet surfing
PLAN 999	Up to 2 Mbps	Unlimited	Broadband, Fixed wireless connection, Plug-it modem	P999.00
SHARE IT	Up to 2 Mbps	Unlimited	Wireless Connection (Via Wifi Router)	1st mo. MSF P999.00, Free Router
SURFTV	Up to 2 Mbps	Pay per use (P10.00/30 mins), surf-per-minute charging (online registration required)	RCA connection to your TV to SurfTV	P4,500.00 includes SurfTV, prepaid plug-it, mouse & keyboard

Source: <http://smart.com.ph/bro/>